

## **BSN ONGOING SUPPORT MECHANISMS**



**Our support services are the best in the industry. Other than actually being there with you – we support you completely**

**NEW** – we are implementing a new instant messenger and text messenger systems for live support via the Internet.

**NEW**- We are designing a national listings database for our brokers

**NEW** – a national company has enlisted us to sell their local businesses – instant listings for you.

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### **In Your Training You Will Get...**

◆ A CD with all agreements, contracts, templates, marketing pieces and much more - everything that you will need to operate your business brokerage. All agreements and contracts are easily changed to your business. Your certificate will also be on this CD.

◆ An audio recording of your training - Every one on one training session is now being audio recorded for you. At the end of your three days we will give you an audio CD that contains your entire training session and broken down by titled subject. There are 18 subjects covered in the three days and you will be able to individually listen to all 18 subjects as they will be stand alone recordings and indexed and titled accordingly on the CD.

◆ A complete training manual that lays your training out in a textual model. Great to use in following along with your audio CD

◆ BSN Business Broker Business & Marketing Plan - This brand new addition to our program provides all newly trained business brokers a comprehensive business and marketing plan at the conclusion of their training session. This plan will lay the foundation and goals for the BSN broker throughout their first year. All new BSN brokers can use this plan as a comprehensive guide on developing their new business brokerage. Many of our current brokers thought it would be a great idea for new brokers and we listened!

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### **After Training Support Includes But Not Limited to...**

◆ Our Quick Start Marketing Plan designed to send you leads immediately. We use Google to promote your business brokerage to all in your area. We re-invest part of what you paid us to launch this marketing service. Once the budget expires then you will want to continue it as this system is incredibly successful.

◆ Unlimited Phone and Email Support. Other than attending on the actual meetings with you, we are accessible by both the office and private cell phone numbers as well as email that we monitor all day long.

◆ Instant messenger and text messenger support. Live support for you.

◆ Unlimited Marketing Support. Not only do we advise you to run all marketing pieces and ideas by us but we strongly recommend it.

◆ Access to BSN's network of brokers and continual updates of new techniques and systems being used

◆ Web Site. You have access to a proven business broker web site template that 95% of our brokers have us host and maintain for a small monthly fee less than \$40 per month. You can host and maintain it on your own for no fee on our end.

◆ BSN Network Community is a private dedicated web site for BSN brokers where we have periodic meetings, update support information and roll out new ideas & systems etc.

◆ Money Back Guarantee that if you do not sell at least 1 business your first year then you will get your money back

◆ NEW – use of our national listings database due for launch soon!